

For Procurement of Agriculture Grade Gypsum Powder

Date: November 25, 2015, Time: 3.00 P.M. (IST)

Venue: Meeting Hall, Uttar Pradesh Bhumi Sudhar Nigam, Headquarter, Lucknow

The Pre-bid Conference for the ICB Procurement of Agriculture Grade Gypsum Powder under UPSLRIIP was held as per the schedule. In the conference following officials participated:

Name of Bidder and their Representative	Purchaser's Officials
Mr. Kamlesh Tak Dy. manager (Marketing) Rajasthan State Mines and Minerals (RSMML)	Mr. Bishnu Pratap Singh, Joint Managing Director, Chairman of the Conference
Dr. S.K.Das, Chairman & Managing Director FCI Aravali Gypsum and Mineral India Ltd, Jodhpur	Mr. Subedar Singh, Finance Controller
Mr. S.S. Sekhawat General Manager FCI Aravali Gypsum and Mineral India Ltd, Jodhpur	Dr.A.K.Mishra, General Manager
Mr. S. J. Rai Adviser FCI Aravali Gypsum and Mineral India Ltd, Jodhpur	Mr. Alok Gupta General Manager
	Dr. A.K. Srivastava, Senior Manager (TD)
	Mr. Anil kumar Bajpai, Manager (Finance)
	Mr. Amarjeet Singh, Manager (Procurement)

The Pre-bid Conference started with the introduction of the participants. To set the agenda of the conference, the Joint Managing Director proposed to take up the queries and suggestions by the bidder one by one; the participants agreed thereupon and the conference began accordingly. During the discussion the bidder sought specific clarifications on the different Sections of the Bidding document. The details of the queries raised by the bidders and clarification given by the client are enumerated below:-

Sr.	Query	Response
Q-1	<u>Delivery Schedule</u> The delivery schedule as per bid terms is four Months i.e.(from December 2015 to March 2016) . We agree for the same however we would like to draw your kind attention on the following points. (A) FAGMIL requires minimum 20-25 days time to procure the bags and 7-10 days time is required for	The point is noted for action. The supply period will be as per bidding document (up to March 2015).

	<p>getting inspection reports. Thus after receiving the confirmed order, supplies can be started after one month. The month of December 2015 is included in supply period when date fixed for bid opening is December 18,2015. Therefore possibility of gypsum supply in December 2015 is no means. Therefore the purchase orders should be issued at the earliest after opening of bids for the whole quantity in one time for making proper rake planning.</p>																	
<p>Q-2</p>	<p>Inspection and Test : To ensure smooth & unin terruped supplies based on the past experience the following schedules is proposed'- To ensure smooth & uninterrupted supplies following inspection schedules is proposed :-</p> <table border="1" data-bbox="302 919 899 1335"> <thead> <tr> <th>S. No.</th> <th>Date of Inspection done</th> <th>Analysis report to be confirmed in writing by purchaser</th> <th>Supplies to be made during the month</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>22 January, 2016</td> <td>28 January, 2016</td> <td>January 2016 (one rake)</td> </tr> <tr> <td>2</td> <td>20 Feb, 2016</td> <td>25 Feb, 2016</td> <td>February,2015</td> </tr> <tr> <td>3</td> <td>10 March, 2016</td> <td>15 March, 2016</td> <td>March, 2016</td> </tr> </tbody> </table> <p>If the above schedules are delayed the delivery period will extend accordingly.</p>	S. No.	Date of Inspection done	Analysis report to be confirmed in writing by purchaser	Supplies to be made during the month	1	22 January, 2016	28 January, 2016	January 2016 (one rake)	2	20 Feb, 2016	25 Feb, 2016	February,2015	3	10 March, 2016	15 March, 2016	March, 2016	<p>The inspection and test shall be performed as provisions given in the bidding document. Care shall be taken to ensure timely inspection. Since inspections can only take place after the material is ready, it is supplier's responsibility also to intimate readiness well in time so that inspections can be arranged in a timely manner. Total supply will be ensured as per schedule given in the bidding document.</p>
S. No.	Date of Inspection done	Analysis report to be confirmed in writing by purchaser	Supplies to be made during the month															
1	22 January, 2016	28 January, 2016	January 2016 (one rake)															
2	20 Feb, 2016	25 Feb, 2016	February,2015															
3	10 March, 2016	15 March, 2016	March, 2016															
<p>Q-3</p>	<p>Payment:-As per Company's policy, we sale the goods against advance payment only. However, considering the importance of world bank project, payment schedule given in bid document is acceptable.</p>	<p>The payment will be made as per provision of payment clause given in the bidding document, which has been finalized in consultation with the World Bank.</p>																
<p>Q-4</p>	<p>Rake Point- The rake point for Jaunpur and Kannuj is given in the GCC 1.1 Shahganj Jaunpur - Shivpuri Varanasi and Farrukhabad respectively. Based on past experience the rake point of Unnao, Sitapur, Lucknow, Raebareli, Allahabad, are Sonic,</p>	<p>The rake point will be the nearest place of district where rake point is situated.</p>																

	Thomsanganj, Alamnagar and Monanlalganj, Raebareli and Dariaganj respectively but these rake point is not mentioned in bid document.																						
Q-4A	The total quantity of gypsum for all schedule is 1,01,598 MT however the total quantity of schedule -3 written on page number 75 of bid document is 14333 MT. From this quantity , the supplies of gypsum for Unnao and Hardoi- Sitapur are 3825 MT and 10505 MT respectively. The total sum of both the district is 14330 MT. Thus the total sum of all schedules is 1,01,595 MT. Therefore clarification of this point is required.	The quantity of Unnao read as 3828 instead of 3825.																					
Q-4B	<p>Rake Point:- The quantity of following destination of railway unloading points should be clearly furnished for calculating the railway freight.</p> <p>The rake point wise quantity for the following destination should be clearly mentioned to calculate the correct amount of railway freight:-</p> <table border="1"> <thead> <tr> <th><u>Destination</u></th> <th><u>Total qty (MT)</u></th> </tr> </thead> <tbody> <tr> <td>(A) Aligarh and Buland Shahar</td> <td>4050</td> </tr> <tr> <td>(B) Etah & Kashganj</td> <td>12150</td> </tr> <tr> <td>(c) Mainpuri & Ferozabad</td> <td>12150</td> </tr> <tr> <td>(d) Hardoi & sitapur</td> <td>10505</td> </tr> </tbody> </table>	<u>Destination</u>	<u>Total qty (MT)</u>	(A) Aligarh and Buland Shahar	4050	(B) Etah & Kashganj	12150	(c) Mainpuri & Ferozabad	12150	(d) Hardoi & sitapur	10505	The quantity of gypsum for each schedule is clearly mentioned in bidding document. However, for the sake of clarity it is specified that the railway rake point for Aligarh & Buland Shahar will be Aligarh; rake point of Etah & Kashganj will be Etah; rake point for Mainpuri & Ferozabad will be Mainpuri; rake point, for Hardoi & sitapur will be Hardoi, rake point for Jaunpur will be Shahganj (Jaunpur).											
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4(c)	<p>Quantity to be supplied for following destinations is not despatchable because of less quantity or remaining quantity is less than one rake after supply of 1-2 rakes. Therefore, quantity for each rake point should be despatchable through rail. (1 Rake= 4000MT)</p> <table border="1"> <thead> <tr> <th>Destination</th> <th>quantity (MT)</th> <th>Remaining quantity after supply</th> </tr> </thead> <tbody> <tr> <td>a. Allahabad</td> <td>1173</td> <td>1173 (Rake supply not possible)</td> </tr> <tr> <td>b.Kanpur agar</td> <td>6120</td> <td>2120</td> </tr> <tr> <td>c.Lucknow</td> <td>5760</td> <td>1760</td> </tr> <tr> <td>d. Raebareli & Amethi</td> <td>5400</td> <td>1400</td> </tr> <tr> <td>e. Sultanpur</td> <td>5040</td> <td>1040</td> </tr> <tr> <td>f. Ghazipur</td> <td>4500</td> <td>500</td> </tr> </tbody> </table>	Destination	quantity (MT)	Remaining quantity after supply	a. Allahabad	1173	1173 (Rake supply not possible)	b.Kanpur agar	6120	2120	c.Lucknow	5760	1760	d. Raebareli & Amethi	5400	1400	e. Sultanpur	5040	1040	f. Ghazipur	4500	500	The quantity of Allahabad, Kanpur Nagar,Lucknow, Raebareli & Amethi,Sultanpur, Ghazipur and Hardoi and Sitapur will be added for making a complete rake quantity in nearest DPUs and Purchase order will be issued in multiples of rakes quantity.
Destination	quantity (MT)	Remaining quantity after supply																					
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e. Sultanpur	5040	1040																					
f. Ghazipur	4500	500																					

	g. Hardoi & Sitapur	10505	2505	
			10548	
	Thus for the various reason the quantity of 10548 MT gypsum from the total quantity of gypsum is not despatchable. Therefore guidance is required.			
<u>5.</u>	Please clarify the schedule II final(site) Destination as specified in BDS of List of Goods and Delivery Schedule .		The column read for final(site) Destination as specified in BDS of List of Goods and Delivery Schedule for Schedule -II is Allahabad, kanpur Nagar instead of Etawah & Auraiya, Kanpur dehat , kanpur Nagar	

After the deliberations related with various clause of bidding document, the pre-bid conference concluded with the vote of thanks from the Chair.

(Dr. Bishnu Pratap Singh)
Joint Managing Director